

WENDWG5 - March 2015

Mr. James Harper



Agenda

- IC-ENC Update since WENDWG4
 - ...IC-ENC Annual Report 2014

New personnel - 2014

Governance: Chairman and Vice Chairman







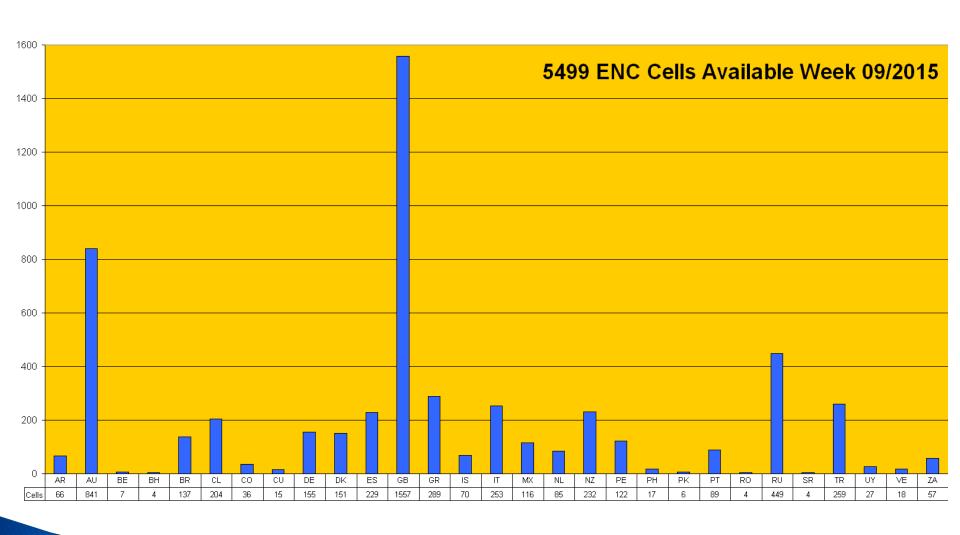
Distribution: IC-ENC Commercial Manager



IC-ENC Members (35...with PANAMA)

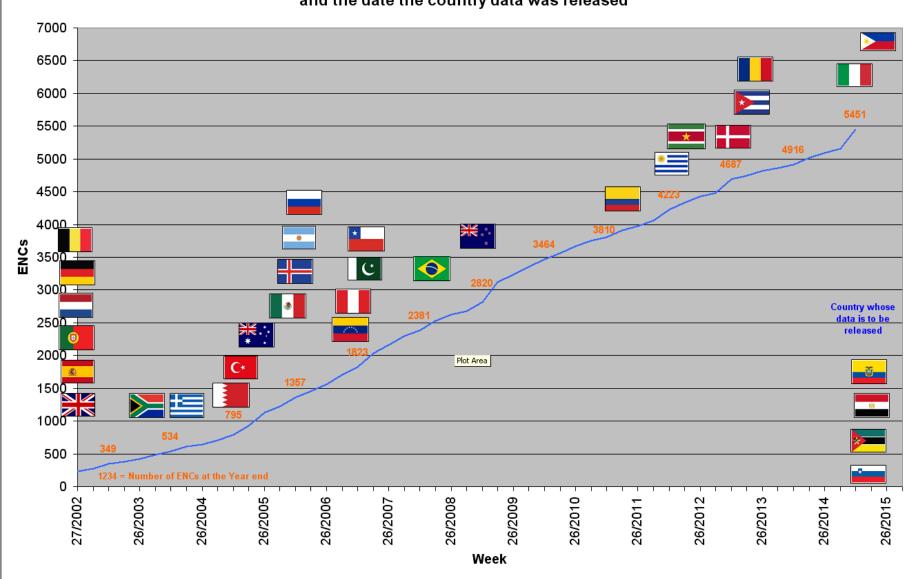
Argentina	Germany	Portugal
Australia	Greece	Romania
Bahrain	Iceland	Russian Federation
Belgium	Italy	Slovenia
Brazil	Mexico	South Africa
★ Chile	Mozambique	Spain
Colombia	The Netherlands	Suriname
Cuba	New Zealand	C★
Denmark	Pakistan	United Kingdom
Ecuador	Peru	** Uruguay
Egypt	Philippines	Venezuela
		Malaysia













IC-ENC Services

- ▶ ENC Production Support for HOs
- ENC Validation
- ENC Distribution
- Revenue Management & Financial Reporting

Production Support: new ENC Validation Training Course

Our Aim:

Provide our members' with the knowledge and skills required to carry out ENC validation at their ENC production offices



 Provide our members' with knowledge of the roles and responsibilities of IC-ENC





ENC Validation Training Course









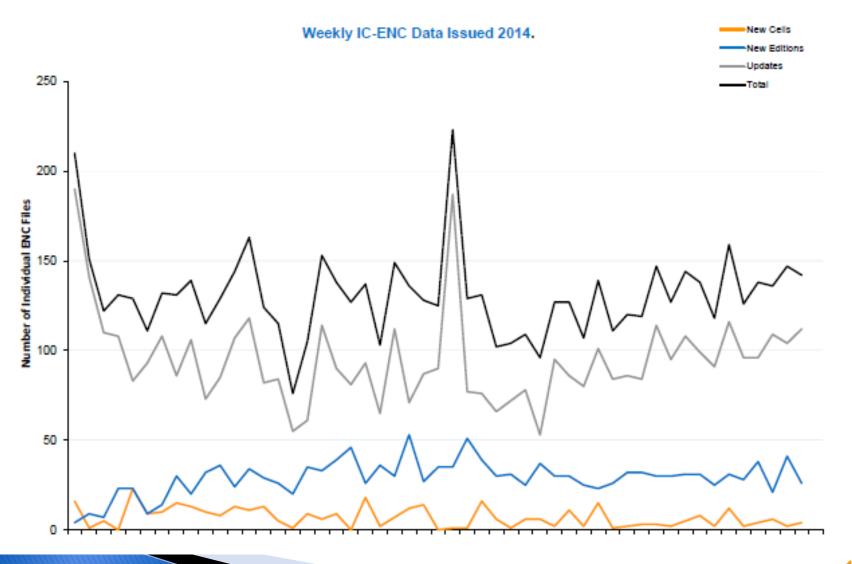
2014 Validation statistics

	UPDATES	NEW EDITIONS	NEW CELLS	TOTAL
VALIDATIONS	8062	1626	766	10454
RETURNED FOR IMPROVEMENT ACTION BEFORE RELEASE	160	74	48	282
PERCENTAGE (%)	2.0%	4.5%	6.3%	2.7%

Powerpoint Title 16/04/2012 1



2014 weekly output





ENC Distribution

....ENC Licensing rules, Sales reporting, Invoicing, Settlement Payments....



















IC-ENC Finances - 2014

- ENC sales 7% greater than forecast (1.16m annual subscriptions)
- Operating costs are recovered by retaining a small fee per ENC sale
 - 2015: \$1.00
- Operating costs 8% below forecast (\$1.19m)

 Cost of membership is low and therefore not a barrier to membership



Summary of IC-ENC

- ▶ IC-ENC has 35 member HOs with 5500 ENCs
- IC-ENC's Services:
 - Production support Training
 - ENC Validation
 - Distribution
 - Revenue Management
- IC-ENC is low cost, retaining just \$1.00 per ENC sold to cover operating costs

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